

SHAI PEREDNIK

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SYSTEMS & NETWORKENGINEER

"Shai's commitment to corporate success is underscored by his ability to lead growing organizations, meet corporate objectives, and bring teams together to provide unparalleled support and assistance."

– Cuong Nguyen, Senior Financial Analyst

- Dynamic professional offering an impressive background in computer support, business automation, database architecture and global-wide Internet sales. Present a strong mix of business acumen, service operation, and technology experience, with a solid understanding of technology services and solutions.
- Excellent communication, organization and interpersonal skills, written and verbal. Confident speaker and negotiator. Possess the technical experience needed to drive sales and deliver presentations that clearly define and communicate product direction and technological advantages.
- Computer proficient in ALL Windows Versions, MAC OSX, Microsoft Office Suite (Word, Excel, Access, PowerPoint), PHP, ASP, VB, SQL, Access, HTML, XML, and the other Internet Technologies. Able to master complex systems and applications in a minimum of time.

AREAS OF EXPERTISE

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|----------------------------|-------------------------|-----------------------|
| ■ Systems Administration | ■ Database Management | ■ Computer Support |
| ■ Innovative IT Strategies | ■ Project Leadership | ■ Vendor Negotiations |
| ■ Client Communications | ■ QA & Customer Service | ■ Strategic Solutions |

PROFESSIONAL EXPERIENCE

Sr. NETWORK & SYSTEMS ENGINEER

CSTS, Inc., Brea, CA 2008 - 2010

- Installed and managed servers (Windows 2003 and Debian Linux), workstations, network and other computer related equipment. Used outside public DNS servers in favor of in house to lower overhead and associated operational costs.
- Intermediate experience managing several Windows 2003 servers including maintaining user account security and file/folder permissions based on corporate policy.
- Supported customers and employees on site and with various remote tools.
- Transitioned company from an unchanged Exchange 2003 server to Google Apps trained all staff members in new technologies and methodologies in the process.
- Designed and implemented company's first IT Disaster Recovery Plan and created local and offline backup systems.
- Created documentation, ticket system, and version control for internally developed time clock software.
- Transitioned, configured, and managed several company websites from IIS to Apache on a Linux server reducing overhead and future expansion costs by an estimated \$5K yearly.
- Worked independently with minimal supervision. Reported directly to President and Vice President.
- Applied patches and updates to machines locally after thorough testing in a simulated environment. Conducted one on one training with employees educating them on new features and changes.
- Extensively used PHP and MySQL to transition company from an outdated e-commerce shopping cart to a modern open source solution. Wrote scripts and short applications to handle common tasks and to parse data from old flat database to MySQL.
- Setup and configured both Windows and Linux servers running Vmware and Oracle VirtualBox to maximize use of existing hardware and predetermined operational costs. These virtual machines allowed for creation of simple single purpose machines which could be launched when needed. Using virtual machines allowed for redundancy in the event of an operating system failure.

Jr. NETWORK AND SYSTEMS ENGINEER

Checkout Software.com, Huntington Beach, CA 2005 - 2008

- Installed and managed all computer and network equipment including switches, routers, and firewall rules.
- Maintained company's e-commerce website based on IIS on Windows Server 2003 hosted on a dedicated platform.
- Supervised a global team of service representatives and development staff based in the U.K. and India.
- Setup and configured company workstations to use OpenDNS to allow management fine grain control over internet usage.
- Trained employees on computer usage to improve employee and application efficiency.
- Identified and worked to resolve existing network and workstation technological problems and bottlenecks.
- Increased profits and productivity by 20%, while reducing overhead costs by \$10K per month. Identified and secured new suppliers and channels of distribution.

COMMERCIAL SALES ACCOUNT MANAGER

CompUSA, Fountain Valley, CA 2005

- Worked with customers to identify bottlenecks in their existing setups and made recommendations accordingly.
- Marketed and sold an extensive product list, including services and training solutions to commercial and government accounts. Increased sales and built a solid client base through cold calling, mail and electronic campaigns, and in-store promotions. Achieved superior customer service satisfaction rates.

COMMERCIAL SALES ACCOUNT MANAGER – CONTINUED:

- Strengthened product offerings and service levels, and generated new business growth through the development of productive working relationships with various vendors and distributors.
- Established a business relationship with Wells Fargo that enabled CompUSA to avoid potential losses in new business by presenting alternative financing sources to commercial clients seeking business loans or leases.
- Recognized as a top sales performer with a record number of return customer accounts. Consistently exceeded monthly sales goals by nearly 35% (\$45K generated against a \$30K goal). Worked closely with clients to identify needs and promote add-on services, products and warranties.

DATABASE ARCHITECT & MAINTENANCE ADMINISTRATOR

U.S. Navy, Naval Air Station, North Island, CA 2001 - 2004

- Maintained and provided training for all IT equipment, and managed database maintenance for the San Diego military installation, encompassing 28 offices and residential facilities.
- Supervised and dispatched a professional team of data entry personnel.
- Designed Business Continuity and Disaster Recovery Management plans, and acted as a contract advisor and liaison between Naval Housing and various civilian companies, contractors and government agencies.
- Created business model to equip Naval Housing with WiFi access, and coordinated setup for the newly built convention center. Restructured and prepared data kept in logs to be entered into database systems.
- Held Confidential Clearance - security level clearance.
- Maintained all paper and electronic backups of electronic information.
- Designed commercial graphics for command, including logos, forms and signs.
- Received various letters of commendation and certificates for superior job performance.
- Assumed a wide range of additional roles, projects and responsibilities outside of declared duties in order to increase and positively impact overall command productivity.

SYSTEM ADMINISTRATOR

Financial Data Service, Woodland hills, CA 2000 - 2001

- Network Administrator for a NT4/Windows 2000 network. Ensured 100% uptime.
- Installed and monitored network devices and computers, and monitored traffic logs.
- Tested company software on different platforms and documented findings.
- Managed remote stations and internal services, and ensured 100% uptime.
- Contributed to software development strategies throughout the company.
- Analyzed financial data accounting systems and records, and designed an architecture and software platform that substantially improved system efficiency and accuracy, while supporting company growth.

FREELANCE & CONSULTING

COMPUTER SUPPORT & TECHNOLOGY CONSULTANT 1999 - Present

- Provide computer support, business automation, and technology consulting services aimed at helping clients achieve their business and computer technology goals.
- Design and install custom network architecture and database structures.
- Create custom graphic designs, including logos, flash animation, and web pages.
- Manage and maintain all aspects of operating an independent company. Over 90% of new client work is generated via direct referral.

EDUCATION

San Diego Mesa College, San Diego, CA Current

- CANDIDATE: BACHELOR OF SCIENCE ■ COMPUTER SCIENCE & ENGINEERING

Southwestern College, Chula Vista, San Diego, CA / Cal State University Northridge, Northridge, CA

- Undergraduate studies

TRAINING & CERTIFICATION

SocialMedia Business School, Los Angeles, CA 2008

- Analytics; Marketing; APP Hosting Options; Brand Advertising; Performance Advertising; Business Modeling

Vortex Data Company, San Diego, CA 2003 - 2004

- Vortex Certified in: Access 2000 Level III; Word 2000 Level III; Excel 2000 Level II; PowerPoint Level II; FrontPage 2000 Level I; Outlook 2000 Level I

U.S. Navy, San Diego, CA 2001 - 2004

- Leadership & Team Management (80 hours); Safety (40 hours); Hazardous Materials (40 hours); Sexual Harassment (40 hours); Equal Opportunity (40 hours)